

# St. Louis' Most Active Commercial Real Estate Firms

Ranked by Total Local Transactions in 2019

Locally Researched by: Lea Konczal, St. Louis Business Journal Jan 24, 2020, 2:33pm CST

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Most active commercial real estate firms ranked by total local commercial real estate transactions closed in 2019.

|    | Firm Website                                                     | Address and Phone                              | Total Local Transactions in 2019 | Number Of Local Sales Transactions In 2019 | Number Of Local Lease Transactions In 2019 | Local Active Brokers As Of Jan. 1, 2020 | Total Local Staff As Of Jan. 1, 2020 | Local Volume of Real Estate Transactions in 2019 |
|----|------------------------------------------------------------------|------------------------------------------------|----------------------------------|--------------------------------------------|--------------------------------------------|-----------------------------------------|--------------------------------------|--------------------------------------------------|
| 1  | <b>Realty Exchange</b><br>realtyexchangeweb.com                  | 2203 S. Big Bend Blvd.<br>St. Louis, MO 63117  | 510                              | 510                                        | n/a                                        | 47                                      | 56                                   | \$159 million                                    |
| 2  | <b>CBRE</b><br>cbre.us/stlouis                                   | 190 Carondelet Plz.<br>St. Louis, MO 63105     |                                  |                                            |                                            |                                         |                                      |                                                  |
| 3  | <b>Cushman &amp; Wakefield</b><br>cushmanwakefield.com           | 7700 Forsyth Blvd.<br>St. Louis, MO 63105      |                                  |                                            |                                            |                                         |                                      |                                                  |
| 4  | <b>Colliers International</b><br>colliers.com                    | 101 S. Hanley Rd.<br>St. Louis, MO 63105       |                                  |                                            |                                            |                                         |                                      |                                                  |
| 5  | <b>Hilliker Corp.</b><br>hillikercorp.com                        | 1401 S. Brentwood Blvd.<br>St. Louis, MO 63144 |                                  |                                            |                                            |                                         |                                      |                                                  |
| 6  | <b>Pace Properties Inc.</b><br>paceproperties.com                | 1401 S. Brentwood Blvd.<br>St. Louis, MO 63144 |                                  |                                            |                                            |                                         |                                      |                                                  |
| 7  | <b>Gershman Commercial Real Estate</b><br>gershmancommercial.com | 150 N. Meramec Ave.<br>St. Louis, MO 63105     |                                  |                                            |                                            |                                         |                                      |                                                  |
| 8  | <b>NAI DESCO</b><br>naidesco.com                                 | 101 S. Hanley Rd.<br>St. Louis, MO 63105       |                                  |                                            |                                            |                                         |                                      |                                                  |
| 9  | <b>BARBERMURPHY</b><br>barbermurphy.com                          | 1173 Fortune Blvd.<br>Shiloh, IL 62269         |                                  |                                            |                                            |                                         |                                      |                                                  |
| 10 | <b>Sansone Group</b><br>sansongroup.com                          | 120 S. Central Ave.<br>St. Louis, MO 63105     |                                  |                                            |                                            |                                         |                                      |                                                  |
| 11 | <b>Intelica Commercial Real Estate</b><br>intcre.com             | 600 Emerson Rd.<br>Creve Coeur, MO 63141       |                                  |                                            |                                            |                                         |                                      |                                                  |
| 12 | <b>Balke Brown Transwestern</b><br>balkebrown.com                | 13075 Manchester Rd.<br>St. Louis, MO 63131    |                                  |                                            |                                            |                                         |                                      |                                                  |
| 13 | <b>LOCATION. Commercial Real Estate</b><br>locationcre.com       | 222 S. Central Ave.<br>St. Louis, MO 63105     |                                  |                                            |                                            |                                         |                                      |                                                  |
| 14 | <b>Newmark Grubb Zimmer</b><br>ngzimmer.com                      | 8235 Forsyth Blvd<br>Clayton, MO 63105         |                                  |                                            |                                            |                                         |                                      |                                                  |

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